



Junior
Achievement™
of New York

2022

ANNUAL REPORT

ABOUT US

Junior Achievement of New York (JA New York) is the local affiliate of Junior Achievement, the nation's largest organization dedicated to giving young people the knowledge and skills they need to own their economic success, plan for their futures, and make smart academic and economic choices.

JA learning experiences focus on financial literacy, work readiness, and entrepreneurship to ignite the spark in young people and help them realize the opportunities and realities of work and life in the 21st century.

VALUES

Teach principled, market-based economics and entrepreneurship that help build a more sustainable world

Advocate for hands-on learning

Nurture the power of partnership and collaboration

Believe in the boundless potential of young people

Approach our work with passion, honesty, integrity, and excellence

Seek out diverse backgrounds, perspectives, and talents in our staff, volunteers, and boards to reflect the geographies and communities we serve

WELCOME

Dear Friends of Junior Achievement of New York,

As the world moves forward from the height of the pandemic, Junior Achievement of New York has been busy getting back into classrooms, providing JA learning experiences and interactions with volunteers to help students in the Greater New York area reach their fullest potential. Our students and educators are looking to JA to provide the critical connections we have always provided that help make the link between what happens in school and translates that to personal and professional success afterwards.

During the 2021-2022 academic year, we engaged more than 40,000 students from over 160 schools with JA experiences with the help of over 3,700 dedicated and committed volunteers. While we are excited to get back to offering many of the in-person programs we did before the pandemic, we are also busy looking at new ways to provide experiences for our students through new, robust virtual experiences such as *JA Inspire Virtual* which brings students together with members of the business community to learn more about the types of jobs that await them and help launch them into their futures.

Programs like these help ensure that JA remains a vital piece of the puzzle to help address issues of equity and access by helping to inform and educate our young people BEFORE they apply to college, take out loans, buy a home and make other life-impacting decisions related to their careers and finances.

Your support is critical to our success, and we are deeply grateful for your commitment to our mission. Together, we can make a real difference in the lives of young people and help them achieve their full potential.

Sincerely,

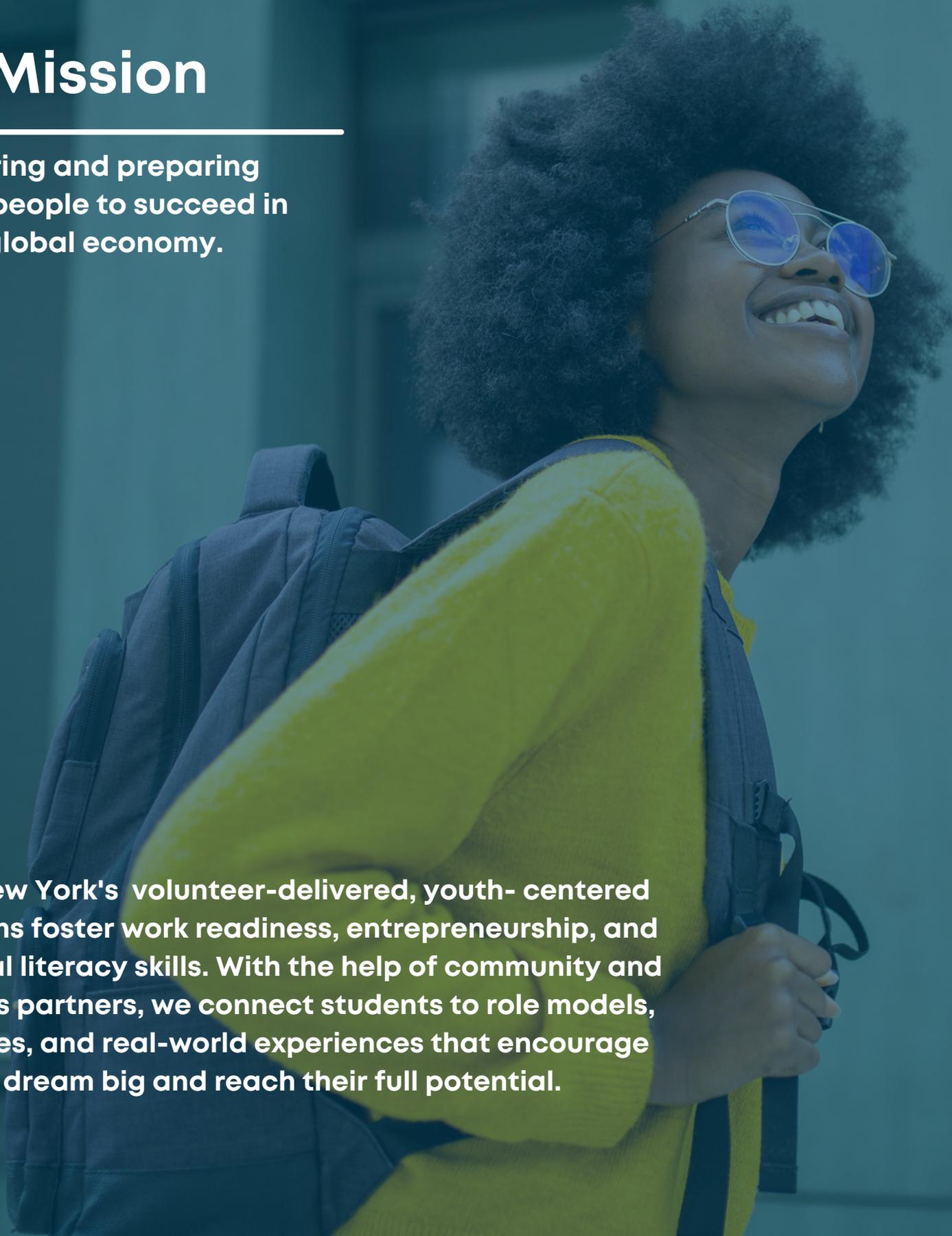
Betty A. Garger
President and CEO

Keith Pinniger
Chair of the Board of Directors

Mission

Inspiring and preparing young people to succeed in a global economy.

JA of New York's volunteer-delivered, youth-centered programs foster work readiness, entrepreneurship, and financial literacy skills. With the help of community and business partners, we connect students to role models, resources, and real-world experiences that encourage them to dream big and reach their full potential.



Impact

40K

Students served in 2021-2022
across New York City, Long
Island and the Lower Hudson
Valley

142

School partners

1.5K

Learning Experiences





90 %

of JA alumni report that JA played an important role in believing they can achieve their goals.

89 %

of JA alumni report that JA motivated them to succeed in their professional lives.

90 %

of JA Alumni say JA exposed them to a different way of thinking.

87 %

of JA alumni report that JA played an important role in their personal development.

85 %

of JA alumni report that JA increased their confidence in new situations.

Student of the Year

Meet Jada



Each year, JA New York selects a high school student to serve as our Joseph A. Peri Student of the Year scholarship honoree.

Representing JA New York as our premier student ambassador, the honoree is featured at various JA New York events, including the Annual Leadership Awards Gala in the fall. The Student of the Year also has access to unique opportunities to explore career opportunities and network with our community of professionals who are passionate about helping students succeed.

Our 2021 Student of the Year is Jada Robinson, a senior at Mount Vernon High School. As part of this highly selective designation, she will be awarded a \$10,000 scholarship to be applied towards college.

Watch Jada reflect on her JA journey here



School Partners

JA of New York recognizes our top tier school partnerships with gold and silver credentials. Year-round commitments to programming distinguish these partnerships, a gold partnership demonstrates the highest level of school engagement.

Gold Level

Academy Charter School
Academy of Finance and Enterprise
Accompsett Elementary School
Amityville Memorial High School
Anne M. Dorner Middle School
Aquebogue Elementary School
Baldwin High School
Barack Obama Elementary School
Bretton Woods Elementary School
Brooklyn Dreams Charter School
Brooklyn Preparatory High School
Community Health Academy of The Heights
Connetquot High School
East Meadow High School
Floral Park Bellerose Elementary School
Floral Park Memorial High School
Forest Brook Elementary School
Graham Elementary School
Hampton Bays Elementary School
Harborfields High School
Hauppauge High School
Hauppauge Pines Elementary
High School for Dual Language & Asian Studies
High School Of Applied Communication
Hillcrest High School
Information Technology High School
IS 187 Christa McAuliffe School

Jacqueline Kennedy Onassis High School
Kahlil Gibran School
Kings Park High School
Las Hermanas Mirabal Community School
Lincoln High School
Longwood High School
Martin Avenue Elementary School
Massapequa High School
Mathematics, Science Research, And Technology Magnet High School
Meadow Elementary School
Mount Sinai Elementary School
Mount Vernon High School
Museum School 25
New Hyde Park Memorial High School
Northport High School
Norwood Avenue Elementary School
Paideia School 24
Patchogue-Medford High School
PEARLS Hawthorne School
Pierre Van Cortlandt Middle School
Plainview Old Bethpage Middle School
Plainview-Old Bethpage John F. Kennedy High School
PS 188 The Island School
PS 25 The Bilingual School
PS 277 Gerritsen Beach

PS 398 The Hector Figueroa School
PS 4 Duke Ellington
PS 42 Benjamin Altman
PS 46 Edgar Allen Poe
PS 5 Huguenot
PS 86 Kingsbridge Heights
Ralph Reed Middle School
Riverside High School
Riverside High School
Roosevelt High School - Early College Studies
Rosemarie Ann Siragusa School
School 16
School 21
School 7 Oceanside High School
Smithtown High School-East
Smithtown High School-West
South Middle School
Summit Lane Elementary School
Tooker Avenue Elementary School
Traphagen Elementary School
W.T. Clarke Senior High School
Walt Whitman High School
Wantagh High School
Wantagh Middle School
Yonkers Middle High School
Yonkers Montessori Academy

Silver Level

Al-Ihsan Academy
Birch Lane Elementary School
Bowling Green Elementary School
Brentwood High School
Brooklyn Environmental Exploration School
Brooklyn Technical High School
Carle Place High School
Cathedral High School
Cherokee Street Elementary School
Church Street Elementary School
Countrywood Primary Center
Cristo Rey New York
Division Avenue High School
Dogwood Elementary School
East Lake Elementary School
Edith L. Slocum Elementary School
Edward J. Bosti Elementary School
Edward R. Murrow High School
Fairfield Elementary School
Freeport High School
Gorton High School
Goshen Intermediate School
Helen B. Duffield Elementary School
Henry Viscardi School

Howard B. Mattlin Middle School
Idle Hour Elementary School
IS 126 Albert Shanker School
IS 392
J.H.S 104 Simon Baruch
John Lewis Childs Elementary School
John P. McKenna Elementary School
John Pearl Elementary School
John W. Dodd Middle School
Maplewood Intermediate School
Martin Van Buren High School
Medford Elementary School
Mills Pond Elementary School
Mosaic Prep Academy
Mount Pleasant Elementary School
MS 296 South Bronx Academy for Applied Media
Nelson Mandela/Dr. Hosea Zollicoffer School
Northwest Elementary School
Nyack Middle School
Pathways In Technology Early College High School
Port Chester Middle School

PS 160 Walter Francis Bishop
PS 226 Alfred De B. Mason
PS 90 Horace Mann
PS 95 Sheila Mencher
PS/MS 278 Paula Hedbavny School
Ramapo High School
Raymond J. Lockhart Elementary School
Richmond Hill High School
Ronald Edmonds Learning Center II
Smithtown Elementary School
St. James Elementary School
Sycamore Elementary School
Transfiguration School
Unqua Elementary School
Urban Assembly School of Business for Young Women
West Middle School (Brentwood)
Westbury High School
William Floyd Middle School

OUR PARTNERS

\$100,000+

AIG
Capital One
Delta Air Lines
EY
Junior Achievement Worldwide
Winston & Strawn LLP

\$50,000-\$99,999

American Express Company
Deloitte
HSBC Finance Corporation
National Grid
PepsiCo
PwC
Santander Bank
U.S. Bank
Voya Financial
Webster Bank

\$25,000-\$49,999

Bayview Asset Management, LLC
BNY Mellon
CIT Group
Citigroup
Cravath, Swaine & Moore LLP
General Atlantic
Paul, Weiss, Rifkind, Wharton & Garrison LLP
Pitney Bowes
Popular Bank
The Walt Disney Company

\$10,000-\$24,999

Avanade Inc.
Bank of Hope
BlackRock, Inc.
CNA Insurance
Community.co
Covington & Burling LLP
Cushman & Wakefield, Inc.
Dime Community Bank

Edelman
FactSet
FedEx Corporation
Junior Achievement USA®
KKR & Co.
KPMG US LLP
Metlife
Mitsubishi UFJ Financial Group, Inc. (MUFG)
New York Community Bank
Royal Business Bank
Starr Insurance Companies
TD Bank
The Hyde and Watson Foundation
The Marie-Josée and Henry R. Kravis Foundation
TIAA
Williams Companies

\$5,000-\$9,999

Allianz Global Investors
Atlas Air, Inc.
Bridge Investment Group LLC
Crowe LLP
CTBC Bank
Harry Winston, Inc.
Henry Schein
International Finance Bank
McGuireWoods LLP
Out Front, Inc.
Preferred Bank
Teachers Federal Credit Union
Valley National Bank
Verizon Communications Inc.

Public Support

New York City Department of
Youth and Community Development
New York State Department of Education
New York State Office of Children and
Family Services
Westchester County Youth Bureau

INDIVIDUAL DONORS

\$25,000+

Anonymous
David Fishman

\$10,000-\$24,999

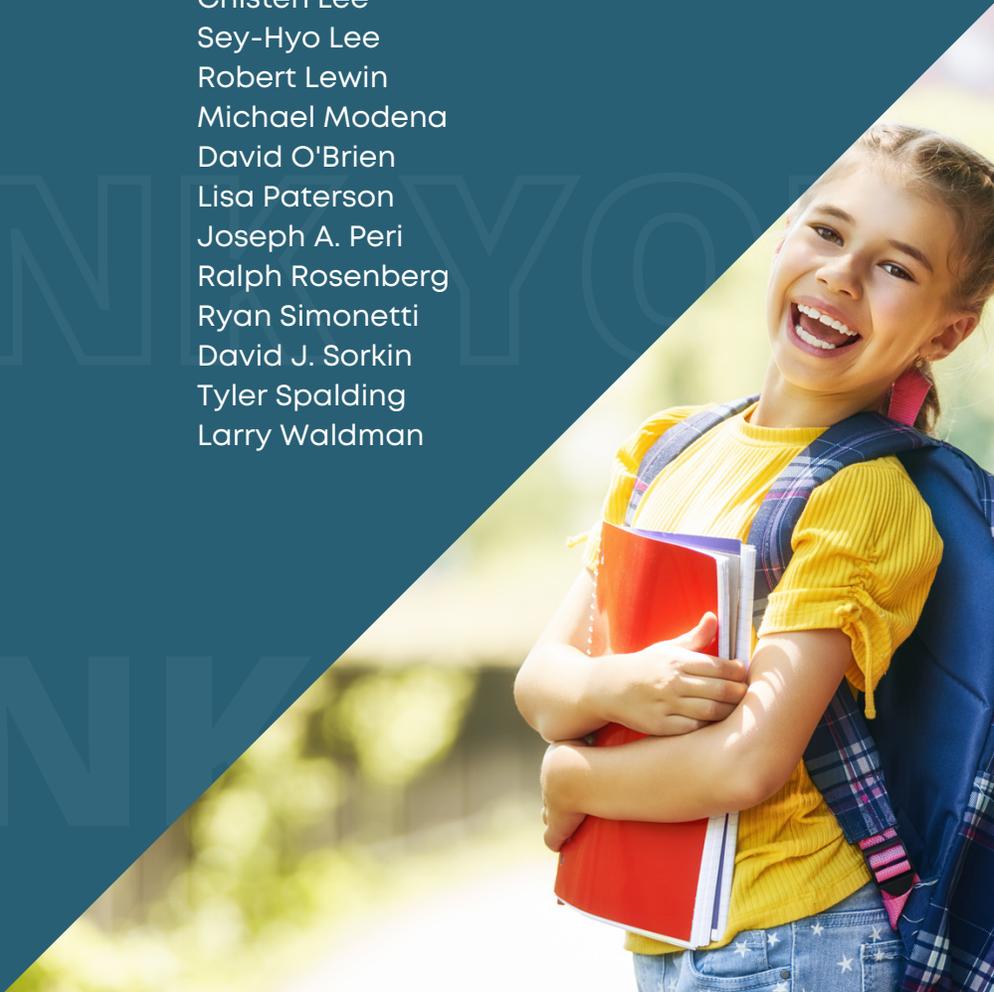
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Gavin O'Connor
Keith Pinniger

\$5,000-\$9,999

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\$1,000-\$4,999

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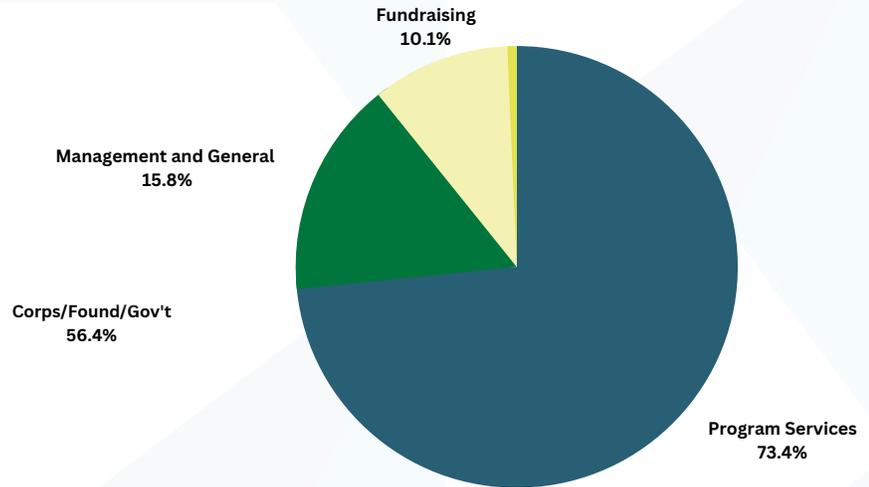
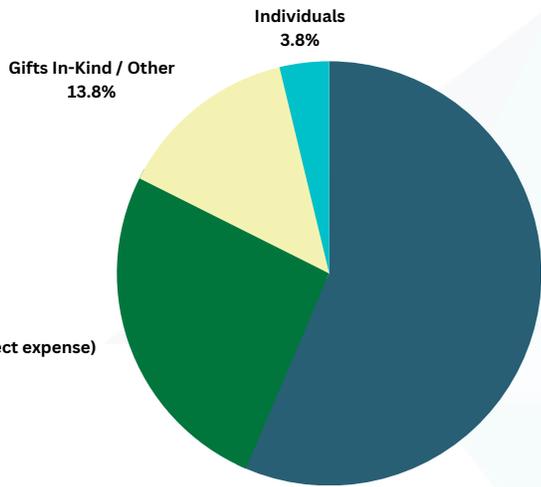
Our Financials

2021-2022 Revenue

Corporate, Foundation and Public Sector	\$1,690,980
Events (net direct expenses)	\$778,643
Gifts In-Kind / Other	\$414,657
Individuals	\$112,914

2021-2022 Expenses

Program Services	\$2,521,904
Management & General	\$544,255
Fundraising	\$346,983
Volunteer Recruitment	\$23,293



Fiscal Years 2019-2020 and 2020-2021

Operating Support and Revenue

	2019-20	2020-21
Contributions	\$2,345,993	\$1,616,625
Events (net direct expense)	\$1,263,991	\$1,377,389
In-Kind & Other Income	\$273,138	\$283,190

Operating Expenses

	2019-20	2020-21
Program Services	\$3,060,356	\$2,302,256
Management & General	\$498,118	\$378,355
Fundraising & Volunteer Recruitment	\$613,188	\$459,471

For a complete set of audited financial statements, please visit
NewYork.ja.org/about/financial-reports



**Junior
Achievement™**
of New York



Connect with JA of New York



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